





BIOSPHÄRENRESERVATE

NATURPARKS



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**Benefits for Nature and People** 

# **Market Place for Nature**

#### Nationale Naturlandschaften





#### **Benefits for people and nature**

"Market Place for Nature" is an internet platform which presents a wide range of conservation projects in National Natural Landscapes. National Parks, **Biosphere Reserves and Nature Parks** have the opportunity to promote their project ideas from the fields of education, biodiversity and species protection, climate protection, tourism or sustainable land use, as well as many other areas. The platform provides interested people with background information on the projects and can help them to make their commitment.

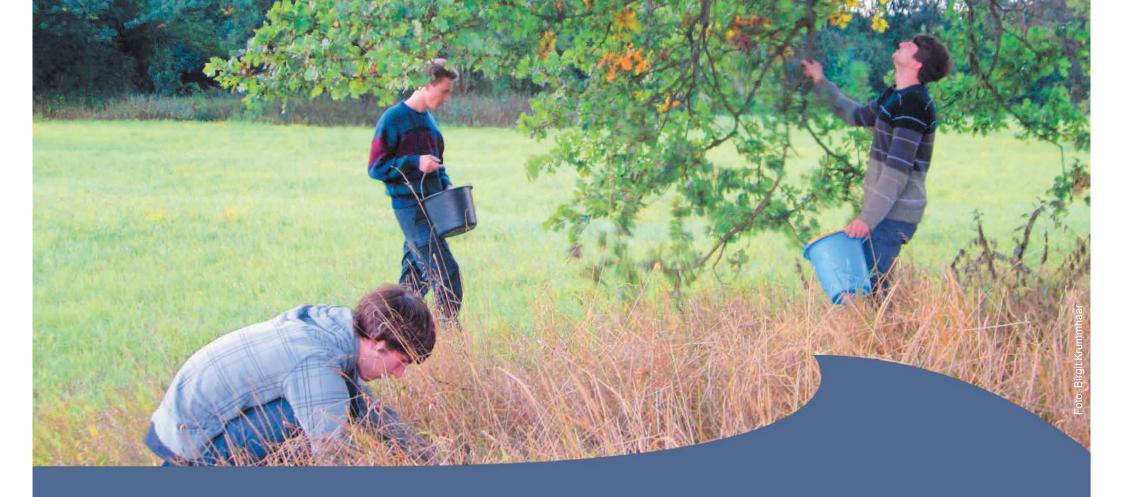


### Market Place for Nature – Lesson learned

Target group: Companies, which like to have "their" own nature project, sustainability

- **Motivation:** To support the region, to support nature services close to the companies target (water, trees, jouth), exclusivity: they like to be the only one!
- **Back office:** Every Project and every doner has it's own procedure, scheduling lawerys fee, be aware of quality standards
- **Conservation goals:** Parks in remote areas have problems getting support (with reasonable money), Companies love trees! Biodiversity is hard to explain, project with kids and nice *"*animals" work sometimes better.
- **Marketing**: Nothing comes from nothing: money for Marketing is needed, we use the companies as promoter, the umbrella brand helps, involved in an european network helps However, we do face competition

Success: long term cooperation counts



EHRENSACHE NATUR - FREIWILLIGE IN PARKS

## **Corporate Volunteering**

Nationale Naturlandschaften















## Corporate Volunteers – Lesson Learned

**Target group:** Companies, which like to become "active", companies that have integrated CSR (Corporate Social Responsibility)

Motivation: Supporting projects on your doorstep, attractive for employees

**Back office:** Detailed organisation, good communication with the parks is required

Conservation goals: not in the focus

Marketing: ... no specific marketing, mouth to mouth propaganda

**Success**: If Companies invest in "real" conservation projects, having a better unterstanding for nature protection



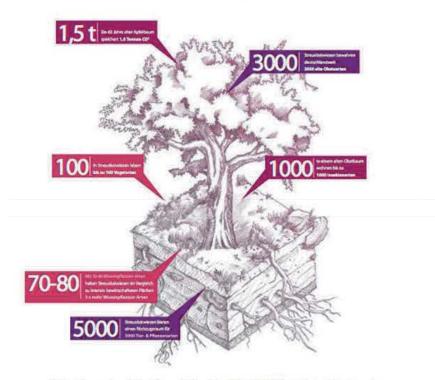
Investment in Nature – Ecosystem Services

# **Preserving Nature with Nature Certificates**

Nationale Naturlandschaften



## Naturschutzzertifikat



Mit dem Erwerb dieses Naturschutzzertifikats sichert EUROPARC Deutschland e.V. dem Investor

den Erhalt typischer biologischer Vielfalt in gutem Zustand auf Streuobstwiesen in den Nationalen Naturlandschaften zu.

> Naturschutzzertifikat: 19928-21928 Laufzeit: 30.03.2017 - 30.03.2027 Fläche: 2000m<sup>4</sup>



ensitzender Deutschland e. V.



#### **Nature Certificates**

One certificate stands for 1 square meter of protected biodiversity in our parks. The conservation projects follow a scientific standard. Before we start the conservation project we measure the state of biodiversity and define a plan of action. We regularly control and carry out monitoring. Companies can use the certificates for marketing. Herewith they support ecosystems because the standard measures the biodiversity benefits.

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Why companies could be interested? Consumers continue to ask increasingly critical questions regarding how natural resources are consumed and effected by a product and how biodiversity and our climate are impacted. This makes nature protection and sustainability a competitive factor for businesses. By purchasing nature certificates from the Nationalen Naturlandschaften, people and biodiversity win, verifiable and certified!





## Nature Certificate – Lesson learned

#### Target group: Companies

- **Motivation:** Biodiversity may be important for the companie's core production. Company wants to do something for it's social responsibility. The Certififacts can be used for marketing and costumer loyalty.
- **Back office:** High administrative burden, scientific monitoring responsibility, online-shop, contract management

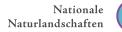
#### **Conservation goals:** We focus on for project types:

- a) Meadow orchards,
- b) Forest conversion,
- c) Swamps (bogs, moore high standard for biodiversity) protection
- d) Water projects (stream revitalisation...)

Marketing: social networks, story telling, cross-media,

Success: Square meters,











## Subjects we like to look at

